



Adding skills to India's canvas...

www.inskills.co.in

আমার কাজ  
আমার গর্ব

मेरा काम  
मेरा गर्व  
ମୋ କାମ,  
ମୋ ଗୌରବ

My Work  
My Pride

నా పని  
నాకు గర్వము

मोरा काम  
मोरा गौरव



N · S · D · C  
National  
Skill Development  
Corporation

www.nsdcindia.org

## Certificate Course - Pharmacy Health Associate



### Course Outline:

**Introduction to Retail:** Store operations, Inventory, Medicine storage & arrangement

**Introduction to Sales:** Qualities of a good sales person, Greeting, Customer types and behavior, Value addition, Upselling, Handling doubts & objections

**Introduction to Computers:** Computer handling, POS Software, MIS & Report generation

**Service Orientation:** Handling customers, Customer retention

**Communication & Grooming:** Spoken English, Grooming of self, Facing interviews

**Safety & Security:** Store security, Shrinkage, Personal safety, First aid, Bio waste handling & disposal

**Soft Skills:** Teamwork, Stress & Time management, Supervisory skills, Ethics, Etiquette

**Industry Training:** Familiarization with products, Product knowledge, Compatible products, USP's, Price

**Industry Orientation:** Internship at store, visit to Pharmaceutical manufacturing

**Domain Training:** Basic drug knowledge, Reading Prescriptions, Generic & Branded drugs, Storage conditions & arrangement, Dos & Don'ts, Operation & maintenance of basic gadgets, Measuring Blood Pressure, Temperature and Sugar

### Eligibility:

**Educational Qualification:** Class 10 pass

**Age:** 18 – 29 years

**Experience:** Preferably Freshers (3 months and above experienced may apply)

### Duration:

6-8 weeks

### Job Opportunities:

- Joint certification with NSDC
- Job opportunity with organized pharmacy retail chains
- Salary will be in the range of Rs. 4000 - 5000

### About Skill Ventures Pvt. Ltd. (InSkills)

InSkills, a NSDC partner organization, is a consortium formed by management, technology and education & training professionals created with a special focus on enhancement of employability of young generation beyond conventional mainstream education. InSkills has taken a mission to impart training to 1.63 million individuals over next 10 years, with close industry linkages, quality of delivery and Industry certification.

### About NSDC

NSDC is a first-of-its-kind Public Private Partnership (PPP) in India, promoted by Department of Finance, Government of India, to facilitate the development and upgrading of the skills of the growing Indian workforce through skill training programs. A large part of NSDC's effort is directed at providing assistance and support to the private sector partner organizations towards skill development of the unemployed youth.

Authorized Training Center

Kolkata 033 23576621 | Bhubaneswar 097787 20381 |  
Patna 094729 00675 | Hyderabad 097034 74442 | Guwahati 099549 85132 |  
Jamshedpur 098013 45670